

## Regional summaries

### South and East Africa region summary

	Sub total	RSA	Botswana	Zambia	Swaziland	Uganda	Rwanda
<b>Shareholding (%)</b>		100	51	100	30	97	40
<b>Licence period (years)</b>		15	15	15	10	20	10
<b>Market overview</b>							
Population (million)	98,9	47,4	1,8	11,5	1,1	28	9,1
Mobile penetration (%)	40	74	60	9	24	9	4
Market position		2	1	2	1	1	1
Number of operators	14	3	2	3	1	3	2
Market size (2011) – million*	62,9	48,2	1,6	2,6	0,8	8	1,7
<b>Operational data</b>							
Subscribers (000)	15 517	12 483	600	187	268	1 595	384
ARPU (US\$)	21	23	20	19	20	12	17
Market share (%)		36	60	19	100	66	95

### West Africa and Central region summary

	Sub total	Nigeria	Ghana	Cameroon	Côte d'Ivoire	Congo B	Benin	Guinea Bissau	Guinea Republic	Liberia
<b>Shareholding (%)</b>		82	98	70	68	100	75	100	75	60
<b>Licence period (years)</b>		15	15	15	20	15	10	10	18	15
<b>Market overview</b>										
Population (million)	223,9	138,9	22,4	17,1	20,2	3,4	7,7	1,5	9,5	3,2
Mobile penetration (%)	19	19	22	18	20	27	15	10	6	14
Market position		1	1	1	2	2	1	1	1	1
Number of operators	30	4	4	3	3	2	4	2	4	4
Market size (2011) – million*	74,4	45,6	9,0	5,8	7,7	1,4	2,0	0,3	1,8	0,8
<b>Operational data</b>										
Subscribers (000)	19 622	12 281	2 585	1 783	1 625	280	476	98	276	218
ARPU (US\$)	18	18	17	15	18	20	21	12	17	18
Market share (%)		46	52	58	41	31	40	66	48	51

\*Management estimate

### Middle East and North Africa region summary

	Sub total	Sudan	Iran	Afghanistan	Cyprus	Syria	Yemen
<b>Shareholding (%)</b>		85	49	100	100	75	83
<b>Licence period (years)</b>		22	15	14	20	15	15
<b>Market overview</b>							
Population (million)	178,0	36,3	69,5	30,9	0,9	18,8	21,6
Mobile penetration (%)	16	12	20	6	80	26	12
Market position		2	3	3	2	2	1
Number of operators	17	4	3	3	2	2	3
Market size (2011) – million*	79,8	12,5	46,3	5,0	1,0	8,6	6,4
<b>Operational data</b>							
Subscribers (000)	4 912	1 066	154	218	76	2 237	1 161
ARPU (US\$)	15	16	9	14	35	17	10
Market share (%)		25	1	12	10	46	44

\*Management estimate